



BUILD. OWN. OPERATE. TRANSFER.

RESCO BOOT OPEX FINANCING FOR EDUCATIONAL INSTITUTES, COMMERCIAL COMPLEXES, INDUSTRIES, WAREHOUSES, CLUBS, GYMKHANAS, AND HOUSING SOCIETIES.

Tata Power, along with its partner **Greenlance Energy**, brings to you an innovative **Opex Financing Model** with only a **Refundable Security Deposit** from the customer's side.

- A unique model that eliminates the lengthy process of approaching banks for a loan approval.
- Provides hassle-free financing and assures savings to the customer from the first month itself.

CUSTOMER BENEFITS



REFUNDABLE
DEPOSIT



EASY
FINANCING



SECURITY &
INSURANCE



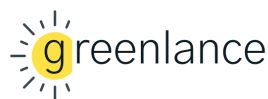
HASSLE-FREE
MAINTENANCE



REMOTE
MONITORING



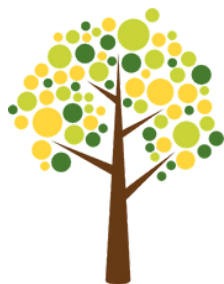
GUARANTEED
PERFORMANCE



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TATA POWER

For more details call
Toll Free 1800 419 8777 or
www.tatapowersolar.com



greenlance

Renewable Energy Services Company

WWW.GREENLANCE.ENERGY

In partnership with TATA POWER, we are able to convert your idle spaces into micro solarplants and offer you 'Pay-as-you-go' model. This not only minimizes your investment but also removes the hassles of plant maintenance for you.

OUR FEATURES

	Traditional Capex	Our Model
Environmental Impact	✓	✓
Savings after Break-even	✓	✓
Savings from Day 1	✗	✓
Investment Free	✗	✓
Complete Maintenance	✗	✓
No Performance Check	✗	✓
Comprehensive Insurance	✗	✓
No Hidden Costs	✗	✓
Support & Remote Monitoring	✗	✓

WHO IS IT FOR?



Commercial Complexes



Housing Societies



Educational Institutes



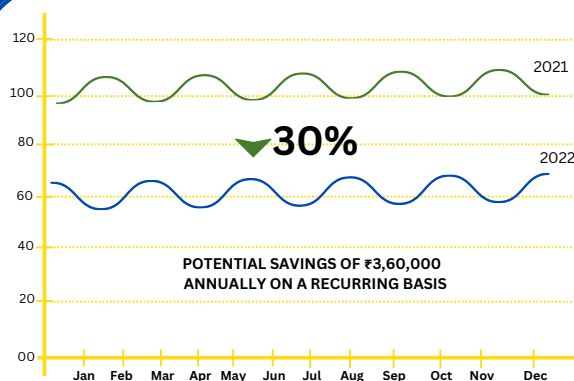
Clubs, Hotels, Gymkhanas

FOR PLANT CAPACITY RANGE OF 25-300 KW

OUR UNIQUE RESCO BOOT MODEL

- Facilitates increased adoption of Solar with no Capital Investment (only refundable security deposit)
- Payment only for electricity generated, no hidden costs
- Faster approvals and commissioning
- Greenlance Energy bears performance risks
- 5 year lock-in on Solar tariff to protect customers from tariff increase

SAMPLE CASE STUDY OF RESIDENTIAL COMPLEX



DOCUMENTS REQUIRED



Last 1 year Electricity Bill



Property Tax Receipt



Last 3-years Balance Sheet



Last 1 year Bank Statement